



**MARKETING RELEASE - OCTOBER 26, 2020**

## **CAMPBELL-SEVEY TERRITORY EXPANSION FOR ARMSTRONG INTERNATIONAL PRODUCTS**

*Armstrong International expands Campbell-Sevey's territory into Nebraska and Western Iowa.*

Minneapolis, MN

Release: October 26<sup>th</sup>, 2020. *FOR IMMEDIATE RELEASE.*

Campbell-Sevey, has signed a representative agreement with [Armstrong International](#), a global leader in industrial and institutional steam and utility systems, to expand into the Nebraska and Western Iowa territory.

Existing Armstrong customers in Nebraska and Western Iowa can expect excellent service, energy system solutions and services. Campbell-Sevey will have a highly experienced team, along with a local, Omaha-based, office.

"Campbell-Sevey is dedicated to helping customers find improved productivity and reduced maintenance costs in their boiler, steam, and HVAC systems. Because of our long-standing history, we understand the specific challenges facing our customers in a broad range of industries.

Since 1983, we have represented Armstrong in North Dakota, South Dakota, Minnesota, and Western Wisconsin. Our vision for the territory expansion will include our culture of dedication, great service, industry knowledge, and focus on client education.

Our goal is to strengthen our relationship with our new customers, and then provide them a great customer experience."

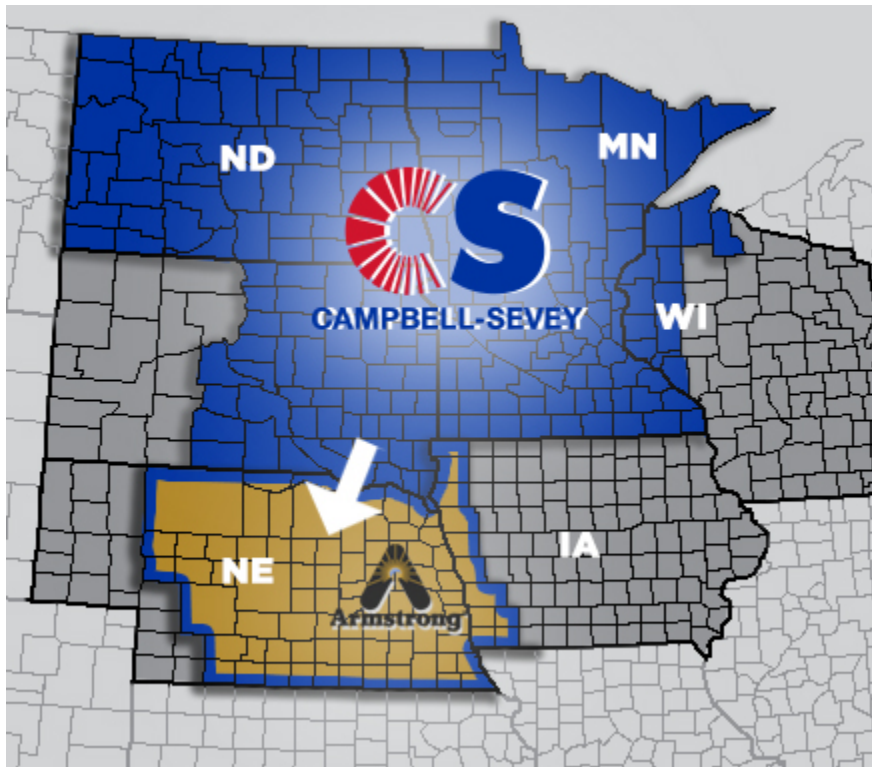
*- Steve Graves, President of Campbell-Sevey*

"To continue efforts to provide our customers exceptional service and an enjoyable experience, as of October 26, 2020 we have expanded the Campbell-Sevey territory to include Central and Eastern Nebraska and Western Iowa.

Campbell-Sevey has faithfully represented Armstrong products and customers in the Minnesota and Dakotas for many years, and their knowledge of thermal utility solutions and services is unmatched. We are confident that their expertise and passion to assist with system solutions will be a true asset to all existing and new customers within this important Midwest region."

*- Matt Bloss, Director of North America Sales and Marketing, Armstrong International*

**EXHIBIT: TERRITORY EXPANSION MAP**



**ABOUT CAMPBELL-SEVEY:**

Since 1937, Campbell-Sevey is the go-to source for institutional and industrial steam and hot water systems. From our steam system seminars, to installation supervision, our expert, non-commissioned engineers, provide the highest level of service, training, and energy system solutions.

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To learn more about Campbell-Sevey, visit <https://www.campbell-sevey.com/>